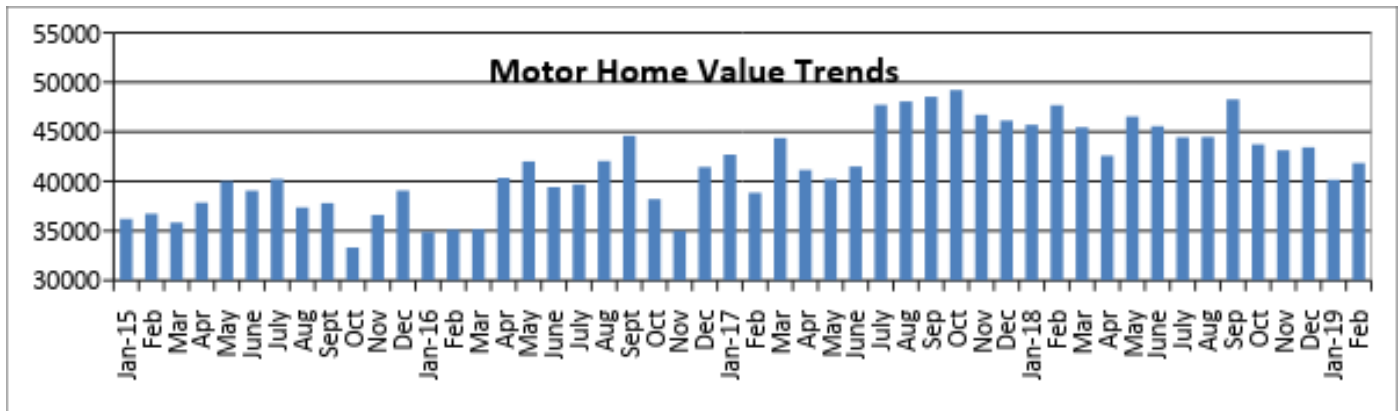


RV Volume At Auctions Picks Up As Spring Arrives

“Now that spring is finally here, dealers are seeing an increase in floor traffic on their lots and strong interest at shows. We have noted an uptick in volume for the second month in a row at the wholesale auctions as dealers continue to fill out their inventories. Auction prices are mixed, with motorized units adding a little more than \$1,500, while towables dipped slightly. We expect towable values to firm up as the weather continues to improve.”

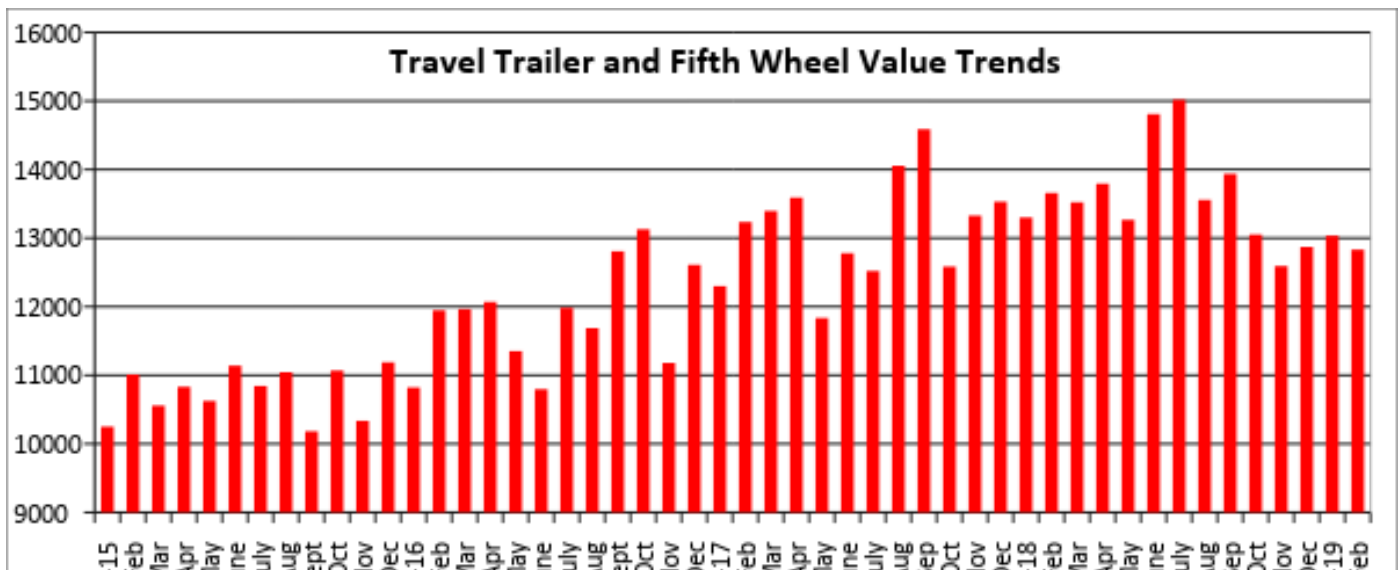


Eric Lawrence, Principal Analyst - Specialty Markets



For Motor Homes (including Class A, B, and C)

- Average selling price was \$41,846, up \$1,688 (4.2%) from the previous month.
- One year ago, the average selling price was \$47,682.
- Auction volume was up 9% from the previous month. The average model year was 2012.



For Towables (including Travel Trailers and Fifth Wheels)

- Average selling price was \$12,832, down \$203 (1.5%) from the previous month.
- One year ago, the average selling price was \$13,655.
- Auction volume was up 7% from the previous month. The average model year was 2010.